

# Trusted to deliver & inspire



**Malcolm Gallagher**  
FCIM, Dip M, Chartered Marketer  
[mg@bizvision.co.uk](mailto:mg@bizvision.co.uk)  
[www.bizvision.co.uk](http://www.bizvision.co.uk)  
+44 (0) 784 341 3305



Malcolm is outstanding as a speaker. He has a great ability to convey concrete solutions & strategies  
CEO, Trade Association



[YouTube Channel](#)

## Inspiring Signature Talks

Leadership & Team | Sales & Marketing  
Supplier & ESG

### How To Be TODAY's Fast Growth Leader

What Malcolm has learned from interviewing over 700 Business & thought leaders since the start of 2020. The changing skills needed such as communication, agility, consciousness, entrepreneurship and adaptability. Inspiring & of-the-moment.

### How to win by being a Better Business

Today the customers, people, influencers and suppliers of a business want it to be seen as a Better Business. Conscious, Caring, Compliant, Communicative. Malcolm And his BizPulse Better Business Scorecard is helping businesses show they are a Better Business. Stimulating!

### Is your business anchored to resilience?

Solid resilience leads to growth and helps you be totally prepared for whatever the uncertain business world brings. Malcolm brings you his Resilience Playbook to both test your present resilience and anchor it.

### Are Your Salespeople Competing To Win?

Malcolm's proven scorecard system to energize the business and its people to win in the new competitive era. Includes competing, collaboration, connecting with customizable modules on sales leadership, sales teams and VIRTUAL SELLING –overcomes languid recovery.

### Are you the Today's Supplier (Vendor)?

Malcolm's keynote or virtual workshop on positioning your business to be the chosen or selected supplier. Includes new Buyer Behaviour, Bid Readiness, Compliance, Tenders & Proposals delivered within" 3 progress gates"

### OR ask for more details on these topics Leadership & Teams

- Is your team on fire or needing energy?
- How to build an authentic trust-based culture
- The 7 skills of Today's Leaders
- How to become an agile & adaptable business
- How to be Today's Effective Communicator

## About Malcolm

Malcolm is a highly experienced global speaker with over 40 years of delivering inspiring presentations to all sizes and types of audiences (including CEOs & owners) across many sectors. **He is an award-winning ONLINE speaker, host and chair from his own BTVV broadcast studio in the UK. Malcolm is also an accomplished content & course author.**

His focus is on leading change, igniting teams, achieving growth goals and energizing people and profits with ALL speaking customized to you or your organisation.

Malcolm is the anchor host of the award-winning [BTVV Network](#) of online business channels with over 700 business & thought leaders interviewed in these last 3 years.



### Want more details on these topical talks?

#### Sales & Marketing

- Understanding today's buyers & processes
- It's who you are that wins not what you do
- How to succeed with virtual selling
- How to be a remarkable podcast guest

#### Winning Supplier (Vendor)

- How to be a Winning Supplier Today
- How to win more tenders & proposals
- How to negotiate in this new buying era
- How to be a Preferred Supplier
- How to win with ESG and Social value

To discuss your Virtual or Live event or book Malcolm contact him  
[mg@bizvision.co.uk](mailto:mg@bizvision.co.uk) Tel +44 (0) 784 3413305

#### 30-minute talk

High energy injection of action-creating ideas on sales, leadership, team building, winning contracts

#### 90-minute event

For Team Talks, Strategy Planning, Sales Skills

#### Keynote speech

Carefully crafted & personalised to your audience and event. Inspiring newsworthy keynote that informs and causes action.

#### Summit or Virtual Conference Chair

For launching, virtual away-days, planning & motivation.

Contact Malcolm to discuss your needs, VIRTUAL or LIVE, and get fee details.